

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 228555  
ORIGIN STR-07

INFO OCT-01 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00  
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05  
SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01  
DOE-15 EUR-12 STRE-00 /126 R

DRAFTED BY STR:JLAPITTUS:JB  
APPROVED BY STR/GFEKETEKUTY  
STR:AWOLFF  
LABOR:DWANAMAKER  
EB/ITP/OT/TA:AWOODS  
TREASURY:HBERGHOF  
COMMERCE:ASTOLER  
STR:WKELLY

-----044907 090124Z /62

P 082340Z SEP 78  
FM SECSTATE WASHDC  
TO USMISSION GENEVA PRIORITY

LIMITED OFFICIAL USE STATE 228555

USMTN FOR MTN GENEVA

E.O. 11652: GDS

TAGS: ETRD, MTN, CA

SUBJECT: MADE IN CANADA DISCUSSIONS

1. THE JULY 11 COVERING LETTER TO CANADA'S OFFER IMPROVE-  
MENTS, ADDRESSED TO AMBASSADOR MCDONALD FROM AMBASSADOR  
GREY, STATES THAT CANADA WOULD BE WILLING TO DISCUSS U.S.  
INTERESTS IN THE MADE-IN-CANADA/MACHINERY PROGRAM IN A  
DETAILED AND CONSTRUCTIVE FASHION LATER THIS YEAR.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 228555

2. SINCE THESE DISCUSSIONS WILL BE A CRITICAL FACTOR IN  
EVALUATING THE QUANTITY AND QUALITY OF CANADA'S OFFER  
IMPROVEMENTS, WE SUGGEST THAT THE DEL FORMALLY REQUEST THAT  
THEY BE INITIATED IN MID-SEPTEMBER. IN VIEW OF THE  
TECHNICAL NATURE OF THE ISSUE, IT WOULD BE USEFUL TO HOLD  
THE INITIAL DISCUSSIONS IN OTTAWA TO DRAW MORE WIDELY ON

THE CANADIAN PERSONNEL WHO ADMINISTER THE PROGRAM. IN ADDITION, OPENING THE TALKS THERE WOULD TEND TO EMPHASIZE TO A LARGER GROUP OF CANADIAN OFFICIALS THE IMPORTANCE WE PLACE ON THIS ISSUE. WE ASSUME THAT REPRESENTATIVES AT THIS MEETING WILL INCLUDE BOTH WASHINGTON AND GENEVA PERSONNEL.

3. FOLLOWING IS SUGGESTED AS DRAFT RESPONSE TO CAN DEL:

BEGIN TEXT:

THANK YOU FOR YOUR LETTER OF JULY 11 AND THE ACCOMPANYING LISTS SETTING OUT THE DETAILS OF THE PROPOSED IMPROVEMENTS IN CANADA'S TARIFF OFFER.

THE U.S. PARTICULARLY WELCOMES THAT THE CANADIAN GOVERNMENT IS PREPARED TO DISCUSS UNITED STATES CONCERNS RELATING TO THE MACHINERY PROGRAM AND THE RELATED QUOTE MADE/NOT MADE END QUOTE ITEMS IN A DETAILED AND CONSTRUCTIVE FASHION. SINCE OUR EVALUATION OF CANADA'S OFFER WILL DEPEND HEAVILY ON THESE DISCUSSIONS, WE WOULD PROPOSE THAT THESE DISCUSSIONS BE HELD IN MID-SEPTEMBER.

IN VIEW OF THE TECHNICAL NATURE OF THE DISCUSSIONS, IT MIGHT BE PREFERABLE TO HOLD PRELIMINARY MEETINGS IN OTTAWA WITH FOLLOW-THROUGH NEGOTIATIONS IN GENEVA.  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 228555

END TEXT. CHRISTOPHER

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE PROMOTION, STANDARDS, PLANNING MEETINGS, TARIFF NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE228555  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** JLAPITTUS:JB  
**Enclosure:** DG ALTERED  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780367-0226  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780986/aaaacthg.tel  
**Line Count:** 96  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 62221054-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN STR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1497648  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MADE IN CANADA DISCUSSIONS  
**TAGS:** ETRD, CA, MTN  
**To:** GENEVA  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/62221054-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014